

FILTREX

Vacancy: Sales Engineer

With more than forty years of experience in the filtration of Lube Oil, Fuel Oil, Hydrocarbon and Water, FILTREX is one of the world's leader manufacturer of Filtration Technology for Refinery, Off-Shore, Ballast Water, Marine, and Industrial applications.

For the enlargement of our internal staff we are looking for:

The candidate will be responsible for managing technical and economic offers and will carry out the following activities:

- technical/commercial support during the discussion and negotiation phase of the offer;
- management of all phases of the relationship with the customer, from the acquisition of the technical specifications to the follow-up of the order once acquired
- coordination of all departments involved in the contract review process;
- participation in meetings with customers at head office and abroad.

The ideal candidate has a technical degree or diploma and has gained previous experience in sales in companies operating in the plant engineering, industrial and/or naval sectors.

Fluent English and availability for abroad trips are mandatory for this job.